

FOUNDER SUCCESSION, HANDLED PERSONALLY

A trusted successor for your life's work

ORENDA Nachfolge GmbH is looking for one founder-owned company in Bavaria, Baden-Württemberg or Austria to carry forward — led by an operator who has already done it once, not a financial engineer doing it for the first time.

EBITDA

EUR 2M–7M

REVENUE

EUR 15M–80M

COMPANY AGE

10+ years

REVENUE QUALITY

High share of recurring or contractually agreed business

What ORENDA looks for

Finance / Regulatory

Financial services, insurance intermediation, payments and regulated financial infrastructure — and more broadly, any business built on regulatory compliance, certification or quality standards.

Health / Supplements

Healthcare-adjacent and nutrition/supplement businesses, grounded in direct operating experience as co-lead of a health-supplements producer.

Opportunistic

Industry-agnostic targets, including franchise businesses, outside those two fields — pursued wherever the business model and financial upside are independently compelling.

Why an operator-led buyer

■ An operator, not a spreadsheet.

Thomas has already led a founder-succession buy-in himself, and plans to run your company the same hands-on way he's run his own since 2024.

■ One company, full attention.

No portfolio competing for attention, no partners to satisfy but you and your team.

■ A patient hold, planned upfront.

A 5–7 year hold is the plan from day one, not a fallback.

■ Discretion throughout.

Every conversation starts confidentially and stays that way for as long as you need.



Thomas Breitenbaum

FOUNDER & SEARCHER

Twenty years of P&L leadership, from Austria's largest-ever IPO to a founder buy-in of his own. In November 2024, Thomas led the leveraged management buy-in of a German health-supplements producer alongside two co-investors — and has run the company since closing, now completing his transition out of day-to-day management to focus fully on ORENDA. ORENDA is the next step up: a materially larger company, led the same way.

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